# Henry Pass Esq

From:

Henry Pass Esq [hip@hipesq.com] Monday, December 17, 2012 2:01 PM

Sent: To:

'Bruce Rodger'

Cc:

'George Flowers', 'George Flowers'

Subject:

Flowers v. Connect America.com. LLC

Attachments:

Flowers Disclosure Documents re Dealer Agreement.pdf; Flowers Disclosure Documents

Supp 000001.pdf

Importance:

High

Bruce,

While reviewing documents for this week's deposition, I noticed that "Addendum A," referenced in a draft Dealer Agreement sent by George Flowers on February 24, 2009 (Bates stamped Flowers Disclosure Documents 000253 and 000457-000460) was not attached. Here it is (Bates stamped Flowers Disclosure Documents Supp 00001) along with a copy of the Dealer Agreement.

Best regards,

Henry

Henry I. Pass LAW OFFICES OF HENRY IAN PASS 3 Bala Plaza East, Suite 700A Bala Cynwyd, PA 19004 Telephone: 610-660-8001 Facsimile: 610-660-8004

hip@hipesq.com

INFORMATION CONTAINED IN THIS E-MAIL TRANSMISSION IS PRIVILEGED AND CONFIDENTIAL. IF YOU ARE NOT THE INTENDED RECIPIENT OF THIS EMAIL, DO NOT READ, DISTRIBUTE OR REPRODUCE THIS TRANSMISSION (INCLUDING ANY ATTACHMENTS). IF YOU HAVE RECEIVED THIS EMAIL IN ERROR, PLEASE IMMEDIATELY NOTIFY THE SENDER BY TELEPHONE OR EMAIL REPLY.

EXHIBIT

Flowers-1

12/18/12

From: Sent: George Flowers [ggf@comcast.net] Tuesday, February 24, 2009 9:13 AM

To:

Ken Gross

Subject:

Dealer Contract for George Flowers

Attachments:

DEALER AGREEMENT GeorgeFlowers.doc; ADDENDUMA.docx

Dear Ken,

Looking forward to seeing you at 10. Here is an advanced copy for you. I am excited about getting started.

George



Connect America.Com 2193 W. Chester Pike Broomall, PA 19008 1-800-90-60-USA

# CONNECT AMERICA.COM, LLC DEALER AGREEMENT

THIS AGREEMENT dated day of 2009 by and between CONNECT AMERICA.COM, LLC with its Corpora	je ·	· · · · ·		`.
Office location at 2193 West Chester Pike, Broomall, Pennsylvania 19008 (hereinafter referred to as "COMPANY")				
And FLOWCO aka with its address at 517 Fordham Rd.  Woodbury His., NJ 08097				
				. ,
THE COMPANY is engaged in the business of selling, marketing, installing, monitoring and servicing Medical Alert Systems and selling Dealerships in accordance with the terms and conditions of this Agreement.	ı			
THE DEALER is engaged in the business of selling, marketing and installing (optional) Medical Alert Systems in accordance with the terms and conditions of this Agreement.	<b>.</b>	,		
NOW, THEREFORE, for and in consideration of the mutual covenants and agreements contained herein, the parties hereto, do mutually agree as follows:				
COMPANY'S RESPONSIBILITIES:				. •
COMPANY will provide DEALER with necessary sales agreements, marketing collateral and kits as listed on "easy start up" sheet.	-			
COMPANY will provide DEALER with proprietary sales and marketing training manual as listed on "easy start-up" shee as well as ongoing assistance as necessary	d			
COMPANY will provide Medical Alert equipment to be installed by DEALER (optional) or provide for shipment of equipment to customer directly for self-installation and troubleshooting all customer installation problems.				٠.
COMPANY will provide DEALER with Medical Alert monitoring services, toll free number and answering service.				
COMPANY will provide DEALER with custom web sile page, and domain name.	·			·
COMPANY will provide DEALER with customer billing and collection service.			*	
COMPANY will provide liability insurance as required to monitor Medical Alert Systems. A certificate of insurance will be made available to the Dealer on an annual basis in the amount of \$1,000,000 manning him as to insured.	•	Formatted 1	ndent: Left: ().	.5", First line: 0"
COMPANY will issue monthly compensation payment to DEALER for all active/paid up accounts. If an account is paid in advance, Dealer will receive his portion of the advanced payments during the next regular payment period. Cancellations shall be deducted on the pro-rata remaining balance of the refunded payment to the customer.				
DEALER'S RESPONSIBILITIES:				
DEALER will aggressively market and sell Medical Alert Systems to the residential retail customers, and assisted living market places, pharmacies (not top 10), sub dealers, and any other approved channels available to the dealer.	٠	Formatind: I	ndent: Left: 0.	5°, First line: 0°

DEALER or <u>Telemarketer assigned by Company</u> will complete customer order sheet and <u>electronically send or fax</u> completed order to COMPANY to begin order processing.

DEALER may install (optional) Medical Alert System in order to maintain customer relationship and generate strong referral base-or-unit will be shipped directly to customer and Company will handle all installation. If problems arise, the company will provide instructions and solve customer problems at the Company expense.

#### INDEPENDENT CONTRACTOR:

DEALER is an independent contractor and is not an agent, employee, servant, partner, or joint venturer of COMPANY. DEALER is not authorized to make any promise, agreement, representations or contract on behalf of COMPANY. DEALER acknowledges full responsibility for all the debts and obligations of the business operated porsuant to this Dealership, including, but not limited to, all bills, debts, taxes, licenses, permits, governmental required fees and/or linancial obligations and various business expenses. COMPANY shall not be liable for any of the debts or obligations of DEALER'S business. Dealer will complete IRS Form W-9 to be forwarded to COMPANY upon execution of this agreement.

#### DEALERSHIP FEE:

DEALER agrees to pay the initial Dealership fee of \$2,995.00 1 upon execution of this Agreement Dealership fee includes the all insterials and services listed on the "Easy Start-Up Sheet".

Additional Sales and Marketing Materials may be purchased as necessary from time to time. These products and pricing are listed on the "Additional Material Price List" and are not to be construed with the Simple Start-Up.

The COMPANY will supply all necessary sales order forms at no charge to the DEALER and an electronic order form for Dealer's web site(s). A crestomer should be able to supply the proper information to activate the account and to ship the order.

#### COMPENSATION:

COMPANY will pay DEALER Recurring Revenue of \$1015.00 per month per active/peid up Medical Alert System sold by DEALER. Recurring Revenue will increase to \$12.50 per month per active/paid up Medical Alert System after 50 cumulative sales by DEALER. Recurring Revenue will increase to \$15.00 per month per active/paid up Medical Alert System after 100 cumulative sales by DEALER. All revenue in excess of \$23.95 per month will be paid to the Dealer.

New and renewal accounts will be paid the 30th of the month following payments received from said account.

In the event of a delinquent customer account, and after reasonable effort has been asserted by COMPANY, the DEALER will be notified prior to customer termination to personally attempt to make the collection and bring account current so the he/she may be paid on said account.

DEALER may, at his/her option, charge customer an installation fee (not to exceed \$50100,00). Installation consists of plugging in the electric cord, phone cord, and sending a less signal to central monitoring station....few-minutesplus travel time.......no tools required. This charge will be collected by the DEALER and retained as 100% income.

DEALER may, at his/her option, charge customer an activation fee (not to exceed \$99.00). This charge will be collected by the DEALER and retained as 100% DEALER income. This activation fee may coasist of collecting medical data, including prescription medicine, medical history and physician information of the customer.

#### ORIGINAL TERM:

This agreement will be effective as of the date executed below. The initial term will be for one year, and the agreement will be automatically renewed for additional one-year terms.

DEALER is required to produce a minimum of 12 soles per year outinuing revenue to maintain full Dealer Benefits such as Web Site(3) Hosting, Answering Service and Toll Free Telephone Number(3). If DEALER does not reach minimum requirement of 12 systems not have continuing revenue in a one-year period, DEALER will be charged a monthly service fee of \$99 Lto cover expenses of COMPANY to continue providing these services.

Either Party, with 30 days prior written notice to the other Party, may terminate this agreement, with or without cause.

Upon proper notice of termination, all DEALER'S accounts will continue to generate the same revenue from COMPANY

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for as long as each customer's account is active and paid-up. and DEALER is not in violation of content in this Agreement, or COMPANY-will-pay DEALER, in one lump sum, the amount equal to-one year Dealer Revenue.

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#### TRADEMARKS:

COMPANY'S trademarks, trade names, domain names, toll free numbers, customer contracts and logo's (collectively referred to as "Marks") are crucial to its reputation, good will and business, therefore, will always remain the property of the COMPANY. DEALER shall cooperate fully with COMPANY in protecting and maintaining its Marks. DEALER shall not remove or after any mark from equipment or materials. DEALER shall only use the Marks in the sale or promotion of COMPANY'S products or services. DEALER shall not use COMPANY'S Marks on "self-created" or advertising materials without prior written consent from the COMPANY.

#### ADVERTISING:

DEALER will adhere to specifications provided by the COMPANY for advertising and promotions, which may include placement of newspaper ads, television ads, radio spots, billboards, direct mail, flyers and promotional pieces, COMPANY will furnish templates or sample ads for these types of advertising that have proven successful in the past and it would be in the best interest of the DEALER to request this type of assistance as necessary

#### CONFIDENTIALITY:

All business information and materials containing information disclosed to DEALER by COMPANY, its representatives or agents, shall be deemed CONFIDENTIAL and shall be treated by the DEALER as CONFIDENTIAL information during the period of this agreement and at all times thereafter unless the information becomes public knowledge in the normal source of business. DEALER shall be liable to COMPANY for damages caused by any breach of this provision or by any unauthorized disclosure of CONFIDENTIAL information and/or materials by DEALER'S officers, employees or agents. All written materials and discussions between the parties marked confidential will be covered under this clause.

### NON-COMPETE:

Dealer is already engaged in Medical Alarm business. DEALER agrees upon termination of this agreement, notwithstanding the cause of termination, shall not shall not can compete with the business of the COMPANY, or it's successors or assigns, and shall not disorly or indirectly ongage is the business of Medical Alarms or another business competitive to the business of the COMPANY. This non-compete agreement shall extend nationwide and shall be in full force and effect for five years commercing with the date of termination, purpue existing customers of Company agrees not to pursue existing customers of Dealers for a period of 5 years after termination of this contract.

### INDEMNIFICATION:

DEALER is fully responsible for all of his/her verbal and/or written statements made regarding the COMPANY products, services, and business plan which are not expressly contained in the official COMPANY materials. DEALER agrees to indemnify the COMPANY and the COMPANY'S directors, officers, employees and agents, and hold them harmless from any and all liability including judgments, cause of action, execution, debt, litigation, any loss, civil penalties, attachment, demand, refunds, attorney fees, court costs, or other obligation of any kind arising out of the DEALER'S acts, words, conduct, or omission as an independent contractor for the sale of the COMPANY'S products and services. It is further understood that the COMPANY, MANUFACTURER and CENTRAL STATION are not insurers. DEALER understands that a Medical Alert System is a preventative measure and cannot guarantee that no loss will occur. This provision shall survive the termination of this agreement.

### OTHER:

This agreement is non-transferable by DEALER and shall be governed by the laws of the state of Pennsylvania. Addendum A is considered part of this agreement.

AGREEMENT SIGNED this	·	day	y of	 20

# Case 2:12-cv-04787-RBS Document 22-4 Filed 03/08/13 Page 7 of 37

CONNECT AMERICA.	COM, LLC		DEALER:	
Ву:	· · · · · · · · · · · · · · · · · · ·	· · .	Ву:	·
· · · · · · · · · · · · · · · · · · ·				
riot Name			Print Name	
ide		<del></del>	Title	
aic .			Dulo	

# Connect America and Flowco AKA

# Addendum A

Dealer will provide a list of his potential customer contacts to Company. The Company agrees to permit the Dealer to solicit these potential customers and protect Dealer's interest when engaging in contract negotiations.

Any potential customer on this list contracted directly by the Company after Dealer engages and/or introduces customer to Company will result in a payment of \$10 per sale. Additional compensation equal to \$5 monthly recurring revenue for all current paid up subscribers will be paid to the Dealer.

Company will supply a toll free number and website for each Dealer's customers that have a potential of over 100 units annually. All sales made through these assigned phone numbers and websites will be credited to Dealer for as long as the sub dealer has current paid up accounts. Dealer will pay his sub dealer once payment is received from Company.

Company will supply Website, toll free number, 5000 bi-fold brochures, and insure the advertising theme and message is consistent. The web site will also have an electronic order form which will be capable of taking an order from the website. Our intention is avoid a telemarketer's commission being paid and the unit being shipped directly to the customer for installation.

Company will advise Dealer that his contacts will be protected by the Company in writing. Additional new Dealer Contacts can be added at any time and will be requested in writing by Dealer. New Contacts must be approved in writing and can be approved by Ken Gross or Ninon.

### List of Dealer Contacts:

Scooter Store Hoveround Dr. Leonards

## Telemarketing Services:

Company will provide telemarketers to answer phones and take orders. The telemarketers will sell and take the order for processing. The telemarketer will be employees of the Company. Dealer will pay the Company according to the schedule below for Company Services.

\$50 for each successful sale on an order that includes payment for one year annual subscription. \$30 for each successful sale on an order that includes payment for semi annual subscription. \$20 for each successful sale on an order that includes payment for monthly subscription.

Orders must be error free to be paid in full. All missing information from the order must be obtained by Company and commission will not be paid until correction order is accepted by the Company.

Telemarketers must achieve close atleast 60% sales to call ratio on contracted or they will be replaced. A corrective action program to

Chargebacks will be made if customer cancels the order in the first 120 days. Telemarketer or Company is responsible to save the order and if successful, no chargeback will be made.

1

IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

-----

GEORGE G. FLOWERS,

: No. 12-4787

:

Plaintiff, :

v.

.

CONNECT AMERICA.COM, LLC,

•

Defendant. :

\_ \_ \_ \_ \_

THURSDAY, FEBRUARY 7, 2013

Oral deposition of NINON PROZONIC, taken pursuant to notice, held at the LAW OFFICES OF HENRY IAN PASS, 3 Bala Plaza, Suite 700A, Bala Cynwyd, Pennsylvania, 19004, commencing at 10:25 a.m. before Shauna L. Detty, Court Reporter - Notary Public there being present.

KAPLAN, LEAMAN AND WOLFE
Registered Professional Reporters
Constitution Place, Suite 909
325 Chestnut Street
Philadelphia, PA 19106
(215) 922-7112

# Ninon Prozonic

1	don't remember exactly the date.	1	As I understand it, Ms. Prozonic,
2	Q. Okay.	2	you learned about the identity of George Flowers
3	Do you recall the circumstance under	3	and that he worked for Electric Mobility through a
4	which you first met Mr. Flowers?	4	piece of paper that Ken Gross gave to you?
5	A. I called him, I phoned him.	5	A. Right.
6	Q. For what purpose?	6	Q. On that piece of paper were there other
7	A. To see if there was possibility and a	7	companies for you to contact?
8	good fit for a partnership between the company that	8	A. Not on the same piece of paper.
9	he was and Connect America.	9	Q. Okay, but other pieces of paper?
10	Q. And do you recall the name of the company	10	A. Yes.
11	that Mr. Flowers was at that time?	11	Q. What did you call the possible
12	A. Yes.	12	relationship with Electric Mobility at the time?
13	Q. What was that company?	13	What would you refer to that
14	A. I remember it as Rascal.	14	relationship as?
15	Q. Did there come a time when you learned	15	A. I would refer as potential partner.
16	that the company was Electric Mobility?	16	Q. Okay.
17	A. Yes.	17	So is it correct to say that from
18	Q. How did you learn that Mr. Flowers was	18	time to time you would be given pieces of paper
19	someone to contact at Electric Mobility?	19	with potential lists of potential partners?
20	A. How?	20	A. Yes.
21	Q. Yes.	21	Q. Okay.
22	A. I was given papers, documents like, you	22	And other than Ken Gross who
23	know, pieces of paper with many different names and		provided you with those pieces of paper listing
24	companies to contact when I first started my job	24	potential partners?
	. 25		27
1	and I started going through all of those and one of	1	A. Anyone in the company that would see
2	those names and companies was Mr. Flowers and	2	something that might be a good idea and a good fit
3	Rascal and I contacted him.	3	would forward to me.
4	Q. And who gave you the name?	4	Q. Okay.
5	Who actually gave you the name?	5	While you were employed by Connect
6	A. Ken.	6	America did anyone at Connect America ever give you
7	Q. Are you familiar with the term lead list?	7	the name First Street as a potential partner?
8	A. No.	8	<b>A.</b> No.
9	Q. When you learned about the identity of	9	Q. While you were at Connect America did
10	Mr. Flowers at Electric Mobility, had you also been	10	anyone ever give you the name Dr. Leonard's as a
11	given a list of other perspective strategic	11	potential partner?
12	alliance partners for you to contact?	12	<b>A.</b> No.
13	A. Yes.	13	Q. While you were employed at First Street
14	Q. Are you familiar with the term leads?	14	did anyone ever provide you with the name Internet
15	A. Yes.	15	Alliance as a potential partner?
16	Q. At that time did you consider Electric	16	A. I recall Internet Alliance.
17	Mobility a lead?	17	Q. And how did you learn about Internet
18	A. No.	18	Alliance as a potential partner?
19	Q. When you learned about the identity of	19	A. I am not one hundred percent sure. I
20	Mr. Flowers, were you also provided with the	20	think but I am not sure that it came from
21	identity of other people to contact?	21	Mr. Flowers.
	<ul> <li>A. I don't understand what please can you</li> </ul>	22	Q. Okay.
22		1	
22 23 24	clarify.  O. Sure.	23	While you were employed at Connect America

# Ninon Prozonic

		32	_	3
1		But there are none that you recall?	1	didn't you put it together, but you had nothing to
2	A.	I don't remember.	2	
3	Q.	Did there come a time when you became	3	A. Correct.
4		iar with a company called First Street?	4	Q. Okay, fair enough.
5	A.	I heard of the company, yes.	5	
6	Q.	Okay.	6	
7		You had heard of the company? Under	7	Alliance?
8	what	circumstances had you heard of the company?	8	A. Yes.
9	A.	Just that it was a new partner.	9	Q. And when did you first become familiar
10	Q.	And when was the first time that you	10	with Internet Alliance?
11	learn	ed that First Street was a new partner?	11	A. I don't remember the date.
12	A.	Couple of years, several years. I don't	12	Q. Okay.
13	reme	mber now very well.	13	Do you recall the circumstances
14	Q.	Do you recall under what circumstances	14	under which you learned about Internet Alliance?
15	you le	earned about it?	15	A. I don't recall it one hundred percent
16	A.	Just that it was a new partner, that's	16	other than I called them.
17	all.	•	17	Q. I'm sorry.
18	Q.	Okay.	18	
19		Were you in any way involved in	19	remember how it came together.
20	bring	ing about the relationship between First	20	Q. Okay.
21	_	t and Connect America?	21	-
22	A.	No.	22	
23	Q.	Are you familiar with a gentleman named	23	
24	David	d Modena?	24	A. I don't have the recollection, but it's
		33		3
1	A.	No.	1	possible.
2	Q.	Did there come a time when you learned	2	-
3	_	George Flowers had introduced First Street to	3	
4		ect America or Connect America to First Street?	4	A. I think so, but I don't remember.
5	A.	No.	5	Q. Did there come a time when Connect
6	Q.	Did there come a time when you learned	6	America entered into a business relationship with
7	-	eorge Flowers had been involved in the in	7	Internet Alliance?
8		ng about the partnership that ultimately	8	A. Yes.
9	_	red between Connect America and First Street?	9	Q. Okay.
10	A.	No.	10	
11	Q.	Did you ever have any discussions with	11	
12	-	eth Gross about First Street?	12	
13	Α.	No. It was not in my it was not my	13	5
14		nsibility.	14	
15	Q.	Okay.	15	<b>Q.</b> 22 22 22 22 22 22 22 22 22 22 22 22 22
16		Was First Street considered a	16	
17	strate	gic partner?	17	
18	A.	I don't know.	18	
19	Q.	Was the relationship between First Street	19	•
	_	onnect America a strategic alliance?	20	
20	A.	If it was I didn't put it together. I	21	
20 21		_	22	•
21	can't t	ell vou.	44	become familiar with Dr. Leonard's?
21 22	can't t	-	23	
21	can't t	Okay.  Is it correct to say that not only		A. Just that it was another partner that had



Connect America.Com 2193 W. Chester Pike Broomall, PA 19008 1-800-90-60-USA

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	Office location at 2193 West Chester Pike, Broomall, Pennsylvania 19008 (hereinafter referred to as "COMPANY")	
ı	And FLOWCO aka , with its address at 517 Fordham Rd	
ŀ	Woodbury Hts., NJ 08097	
i	(hereinafter referred to as "DEALER").	·
•		· .
		·
	THE COMPANY is engaged in the business of selling, marketing, installing, monitoring and servicing Medical Alert Systems and selling Dealerships in accordance with the terms and conditions of this Agreement.	
	THE DEALER is engaged in the business of selling, marketing and installing (optional) Medical Alert Systems in accordance with the terms and conditions of this Agreement.	
	NOW, THEREFORE, for and in consideration of the mutual covenants and agreements contained herein, the parties hereto, do mutually agree as follows:	
	COMPANY'S RESPONSIBILITIES: COMPANY will support Dealer to promote large accounts as found on Addendum A.	
	COMPANY will provide DEALER with necessary sales agreements, marketing collateral and kits as listed on "easy start-	
	up" sheet.	
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	COMPANY will provide DEALER with customer billing and collection service.	
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for as long as each customer's account is active and paid-up, and DEALER-is not in violation of content in this Agreement, or COMPANY-will-pay DEALER; in one-lump-sum, the amount equal to one year Dealer Revenue.

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All business information and materials containing information disclosed to DEALER by COMPANY, its representatives or agents, shalf be deemed CONFIDENTIAL and shall be treated by the DEALER as CONFIDENTIAL information during the period of this agreement and at all limes thereafter <u>unless the information becomes public knowledge in the normal course of busingss</u>. DEALER shall be liable to COMPANY for damages caused by any breach of this provision or by any unauthorized disclosure of CONFIDENTIAL information and/or materials by DEALER'S officers, employees or agents. All written materials and discussions between the parties marked confidential will be covered under this clause.

## NON-COMPETE:

Dealer is already engaged in Medical Alarm business, DEALER agrees upon termination of this agreement, notwithstanding the eause of termination, shall not shall not shall not compete with the business of the COMPANY, or it's successors or assigns, and shall not directly or indirectly engage in the business of Medical Alarms or another business competitive to the business of the COMPANY. This non-compete agreement shall extend nationwide and shall be in full force and effect for five years commencing with the date of termination-pursue existing customers of Company and Company agrees not to pursue existing customers of Dealers for a period of 5 years after termination of this contract.

# INDEMNIFICATION:

DEALER is fully responsible for all of his/her verbal and/or written statements made regarding the COMPANY products, services, and business plan which are not expressly contained in the official COMPANY materials. DEALER agrees to indemnify the COMPANY and the COMPANY'S directors, officers, employees and agents, and hold them harmless from any and all liability including judgments, cause of action, execution, debt, litigation, any loss, civil penalties, attachment, demand, refunds, attorney fees, court costs, or other obligation of any kind arising out of the DEALER'S cast, words, conduct, or omission as an independent contractor for the sale of the COMPANY'S products and services. It is further understood that the COMPANY, MANUFACTURER and CENTRAL STATION are not insurers. DEALER understands that a Medical Alert System is a preventative measure and cannot guarantee that no loss will occur. This provision shall survive the termination of this agreement.

# OTHER:

This agreement is non-transferable by DEALER and shall be governed by the laws of the state of Pennsylvania. Addendum A is considered part of this agreement.

AGREEMENT SIGNED this	day of	. 20

**EXHIBIT C** 

2/5/09

Connect America 2193West Chester Pike Broomall, PA. 19008 Via Certified Mail Attn: Ken Gross, President

Dear Ken,

Thank you for the opportunity to work with Connect America and introducing my contacts to you. I am so happy to hear that First Street and Electric Mobility have started their marketing campaigns to promote and sell Connect America's Medical Alarms. After talking to Dave at First Street, I understand they have sold several hundred units since December 2008. There was no doubt in my mind that with my experience and insight into the Senior Marketplace that our relationship would yield results like this.

After placing several unsuccessful phone calls and emails to you in the past few weeks, I wanted to get an update on sales activity by First Street and Electric Mobility and pursue the introduction of other potential category killers. Tam interested in promoting Connect America to my other contacts with some other type of agreement with you or becoming a special dealer for you as we discussed previously. Please call or email me.

I am enclosing a W-9 in my name, a copy of my passport and driver's license in order to facilitate any payments that may have accrued for sales. Please send it to the address below.

Best regards and thanks,

George Plowers
517 Fordham Rd.

unsc

Woodbury Hts. NJ 08097

Enclosures: W9, Passport, and Driver's License

From: Sent: To: Subject: George Flowers (ggf@comcast.net) Wednesday, March 18, 2009 8:45 PM wealarmyou@aol.com Fwd: Had a great show

From: George Flowers <ggf@comcast.net> Date: March 18, 2009 5:33:50 PM PDT Subject: Had a great show

Ken,

When we talked last week u said I could say I represented connect America. I believe I did a very good job of it here! I would really like to talk tomorrow and come and see you on Friday. I Really found some opportunities and need to know how to proceed!

Dr leonards is in my sights also!! Flying home on the red eye!!! Yikes! Talk to u tomorrow.

Thanks

George

Sorry for the spelling or short response! This was sent from my iPhone by George Flowers

From: Sent: To:

George Flowers [ggf@comcast.net] Monday, March 23, 2009 1:05 PM WeAlarmYou@aol.com RE: a note from ken gross

Subject:

Ken,
I understand your position. When I am at Medtrade this week, I am meeting with three of my killer accounts, including HDIS, I would still like to pursue these deals and look for any other opportunities for you at the show under the \$10 agreement.

Thanks

George

From:

George Flowers [ggf@comcast.net] Friday, March 27, 2009 11:17 PM George Flowers; vhampton@drleonards.com

Sent: To:

Subject:

RE: Connect America Medical Alarm Program \$150 sales revenuel

Hi Vilma,

I was trying very hard to find you and Jess at Med trade. Sorry we could not get together. I hope the show was good for you! It was a not what I expected and there were very few new and exciting revenue producing items there.

This is why our Connect America medical alarm is just the right revenue producing program for Dr. Leonard's! If you can see us in the next two weeks, I will show you a way you can make \$300 per sale! I bet there is not one product in your catalog that can do that!

I will call you early next week!

Best regards,

George Flowers Strategic Alliance Development Connect America 609 980 1100

----Original Message----

From: George Flowers [mailto:ggf@comcast.net]

5ent: Friday, March 20, 2009 2:21 PM

To: vhampton@drleonards.com

Subject: Connect America Medical Alarm Program \$150 sales revenue!

Importance: High

Vilma,

Thanks for taking the time to talk to me today! Dr. Leonard's can easily make \$150.00 or more per sale and we do all the work. We carry the inventory and close the sale for you. I am attaching a link to our website to make it easier to understand our program and Connect America's Medical Alarm Sales Model.

http://www.medicalalarm.com/

We would supply you a free website and a dedicated phone number to track your sales! The website would look similar to this with your name Dr. Leonard's replacing MedicalAlarm.com.

How to get recurring revenues from sales!

We answer all calls and close the sale. We are the experts! You can:

-Sell it in your catalog (First Street on Line is doing a great job) -Direct your customers to your custom website that we create for free -Put our free Package inserts into your shipments or blow it into your catalogs -Put our Medical Alarm as a featured item on your email blast

Why does this make sense for Or. Leonard's? Medical Alarms are very hot due to the Obama Stimulus program and has gotten a great deal of exposure lately. Take advantage of this and our national reputation and call me today!

I would love to meet you at Medtrade!

Thanks

George Flowers Strategic Alliance Development Connect America 1-877-365-2548 1-609-980-1100 Cell

From: Sent: George Flowers [ggf@comcast.net] Friday, March 27, 2009 11:40 AM Ninon@connectamerica.com

To: Cc:

Ken Gross

Subject:

FW: Online Medical Alarm Sales

Attachments:

jeffshefferproposal.xls

Hi Ninon,

Hope all is well with youl I see EMC is finally starting the process. Hopefully, with a little prodding I can help move that project along too.

On another note, I contacted my old friend, Jeff Sheffer at Internet Alliances, and they love the Connect America Program. He wants to start right away!

These guys are crafty internet professionals that supply everything medical, from lift chairs to staiflifts, including aids to daily living. We are great match for them. They do not maintain any inventories of handle any feturns from any vendors. They handle all transactions electronically. Maybe we can learn something from them to automate the ordering process. As you can see from their email, they want to get started ASAP. They have close to 100 sites and 60 of them generate a ton of traffic and they believe they can do quite well with the programs. Best of all, they want to take the order!

Would print backage insens for their shipments at no charge. Life attaching eschedule that I gave to Jeff so you can see the program that he was given! I don't think they are interested in a website. They do not link to other websites or direct customer away from their sites. He was very interested in making sure they get credit for all their sales. Jeff is the decision maker and he made that very clear!

Call me when you can squeeze me in,,,,Ken said you had a conference call with CVS at 11:30 and I know that will create some work for you!

Thanks George

609 980 1100

From: Sent: George Flowers [ggf@comcast.net] Friday, March 27, 2009 12:11 PM

To:

Alan Grady

Cc: Subject: Ninon@connectamerica.com RE: Online Medical Alarm Sales

· Hi Alan,

Jeff had a lot of great things to say about you! Jeff tried to give me an Internet 101 lesson when I saw him, but said you were the true guru! I have known Jeff for many years and I really admire what you all have accomplished over the years!

I just got back to the East Coast on the RED EYE from Las Vegas and I trying to get back to normal. However, I still got the ball rolling this morning and I will be meeting with Ninon, the Vice President of the company, to figure out the best way to move this opportunity forward with Internet Alliances. I will be contacting you shortly with an update and a time when we can talk about rolling out a plan!

In the meantime, could you forward us some information about your company and the website you will be using so we can get a better idea of an approach that will work for both our companies.

Thanks

George 609 980 1100

Strategic Alliance Development Connect America

rom:

George Flowers [ggf@comcast.net] Tuesday, March 31, 2009 10:36 AM

Sent: To:

Alan Grady

Cc:

Ninon@connectamerica.com

Subject:

RE: Online Medical Alarm Sales conference call 4/2 Thursday at 2 PM

## Hi Alan.

I know how much Jeff wants to get this program started ASAP. I hope you understand this process takes more than a few days to get going! Implementing this program is much more than just a product placement on your sites. Connect America looks at each opportunity as a solid base to build a long term relationship. We have a very well defined process that we must follow so you get credit for all referrals and sales made by your company. That is a good thing!

Ninon and I will host a conference call on Thursday April 2 at 2:00 pm. Please invite Jeff by forwarding this email to

him and have him follow the instructions below:

Everyone dial 1-218-844-8230 at the specified time. You will be prompted to enter 365538 Please announce yourself after the tone.

If you have any problems connecting please call me at 609-980-1100.

We are looking forward to a great call to get this program moving!

Thanks

George **Connect America** Strategic Alliance Development 609 980 1100

From:

George Flowers [ggf@comcast.net] Thursday, April 02, 2009 2:40 PM

- Sent:

George Flowers; Ninon@connectamerica.com

To: Subject:

RE: Online Medical Alarm Sales conference call 4/2 Thursday at 2 PM

Ninon,

Great Job on the call! A few things that I talked to Jeff about that may be interesting!

1)They have email addresses on all their customers (hundreds of thousands) and I told him that it is possible to do an email campaign to them. I can arrange and administer this.

2) Jeff said he would have his biggest drop ship vendors include the bi-fold BRA in all of his shipments.

Would it be possible to be copied on emails to them so I can better understand the processing

Thanks

From:

Ninon Prozonic [Ninon@connectamerica.com]

Sent:

Thursday, April 02, 2009 2:41 PM

To: Cc: ggf@comcast.net; alan.grady@inetalliance.net

CIARAN123@aol.com

Subject:

US Medical Supplies - next steps

George, Alan,

Thank you for arranging this conference call and taking time to meet with Ciaran and I. As discussed, we feel there is an excellent fit between our services and based on the information I now have I'll have a something ready for Jeff and Alan by tomorrow to review and choose between a strategic alliance format or affiliate program format.

In the meantime, if you have any questions you still need clarity on, please feel free to call me.

Best regards,

Ninon

Ninon Prozonic, CA-AM
Vice President, Strategic Alliances
2193 West Chester Pike
Broomall, PA 19008
1.800.90.60.USA
Direct: 610.797.0809
Cell: 610.392.6560
www.connectamerica.com

From:

Ninon Prozonic [ninon@connectamerica.com] Monday, April 06, 2009 10:56 AM George Flowers

Sent:

To:

Subject:

Re: Connect America/Internet Alliance Inc. Alliance Doc.

George. I'll call you half an hour.

On Apr 6, 2009, at 10:43 AM, "George Flowers" < ggf@comcast.net> wrote:

Can I help in any way? Jeff is very, very impatient and making Alan crazy. I can call Jeff and calm his expectations down if there will be any delays. Let me know if you need me to call him. I have know him for years and perhaps a call may not be a bad idea.

George

From:

Ninon Prozonic [Ninon@connectamerica.com]

Sent:

Monday, April 06, 2009 1:00 PM

To:

George Flowers

Cc:

Ninon Prozonic; Ken Gross; CIARAN123@aol.com

Subject:

RE: Connect America/Internet Alliance Inc. Alliance Doc.

George,

thanks for your help too.

I've also brought Ciaran up to date - he will work with Alan on web content requirements. I'll let them decide on how to contact each other - whoever is free first while I work on the Agreement.

**NInon** 

Claran - Quoting George Flowers <ggf@comcast.net>:

> Thanks Ninon,

> I talked to Alan and he said they would use their toll own free > number to collect the same information as on CA's web form and > electronically send it to CA. He was glad that Ciaran will work with him to get started on his

> websites even before the contract is signed. I gave him Ciaran's number > but if Ciaran is available, it probably would be better to call him.

> His numbers are below!

Thanks, this looks like a good ofe!

George

From: Sent:

George Flowers [ggf@comcast.net] Wednesday, April 08, 2009 4:01 PM

To:

Alan Grady

Subject:

RE: Connect America/Internet Alliance Agreement DRAFT V.1

I am on the road and cant get Ninon. Could you send me a copy of the latest contract and I will see what I can do!

-Original Message-

From: Alan Grady [mailto:alan.grady@inetalliance.net]

Sent: Wednesday, April 08, 2009 3:37 PM

To: Ninon Prozonic

Cc: Jeff Sheffer; George Flowers

Subject: Re: Connect America/Internet Alliance Agreement DRAFT V.1

Ninon,

I'm sorry to say that the Non Compete section is going to be a show stopped. It doesn't matter how we reword it.

We just can't do business with that section in the contract.

Alan Grady Web & Product Director Internet Alliance, Inc. 3901 Commerce Park Dr.

Raleigh, NC 27610

Phone: 919.926.5304 - Mobile: 919.624

On Apr 7, 2009, at 4:10 PM, Ninon Prozenic wrote:

From: Sent: George Flowers [ggf@comcast.net]

To:

Thursday, April 09, 2009 2:33 PM

Cc:

Ninon Prozonic WeAlarmYou@aol.com

Subject:

RE: Non Compete - New wording -Internet Alliance agreement

## Ninon,

I am glad to help! Let me know if I should call anyone! I haven't talked to Jeff since Las Vegas and he probably is wondering why? Can you keep me in the loop so I can call him when he signs the contract.

### Thanks

# George

----Original Message----

From: Ninon Prozonic [mailto:Ninon@connectamerica.com]

Sent: Thursday, April 09, 2009 2:16 PM

To: ggf@comcast.net Cc: WeAlarmYou@aol.com

Subject: Fwd: Non Compete - New wording -Internet Alliance agreement

# Hi George,

From my last conversation with Alan earlier today, Tunderstand that Jeff was not going to accept a Non Compete written in any form

I would like to also thank you for providing the new wording below which I've provided to Alan to take forward to Jeff Sheffer.

As you know, we have bent our agreement rules extensively to accommodate his requirements and hope he will be agreeable so that we can all move forward with the partnership.

Thanks!

Ninon

mon

Sent

WeAlarmYou@aol.com Friday, April 17/ 2009 10:36 AM ninon@connectamerica.com

ggf@comcast.net

Subject:

Fwd: Non Compete - New wording -Internet Alliance agreement

Follow Up Flag: Flag Status:

Follow up

Flagged

I signed contract before I left. It is signed and both copies are on my deski

Ken

From: ninon@connectamerica.com

To: ggt@comcast.net

Sent: 4/17/2009 10:33:29 A.M. Eastern Daylight Time

Subj. Re: Non Compete - New wording -Internet Alliance agreement

George. It should be. Ken is away so I am not sure if someone else is signing on his behalf. Either way we consider it done

I'm away from the office today but will advise as soon as I am able to

Thanks

Ninon

On Apr 17, 2009, at 8:23 AM, "George Plowers," < ggf@comcast.net> wrote:

Good Morning,

l am calling Jeff today for my other business, I don't want to Any word on the contract? appear uninformed.

Have a Reat d

George

From: Ninon Prozonic [mailto:Ninon@connectamerica.com]

Sent: Thursday, April 09, 2009 3:38 PM

To: gqf@comcast.net

Subject: Fwd: Re: Non Compete - New wording -Internet Alliance agreement

From: Sent: George Flowers [ggf@comcast.net] Tuesday, June 23, 2009 1:49 PM

To: Subject: 'WeAlarmYou@aol.com' RE: Great Paycheck!

Hi Ken,

Things in general are working out. I visited Mike Flowers at EMC to find out what was holding up this great program and he was generally in the dark. Linda is the lead. I volunteered to take the package inserts to the shipper with instructions and he said he would take care of it. The website looks good and I did some searches and it came up pretty quickly. The major problem is they are offering too little to their outside reps to get them interested. I suggested more commissions for more sales. I also gave them the email campaign I designed for them a while ago. I don't know what more to do for them?

Has IA turned on the volume yet? I could use an update. I thought the picture they have of the unit is horrible and would suggest replacing it with a picture with a person with a pendant on instead of the unit. I would look at a picture faster than a unrecognizable bad picture of a box.

Hard to believe they can't get leads, maybe they should go for a sale on the sites? Are they mad?

Thanks George

From: WeAlarmYou@aol.com [mailto:WeAlarmYou@aol.com]
Sent: Saturday, June 06, 2009 7:42 PM
To: ggf@comcast.net
Subject: Fwd: Great Paycheck!

First Street relationship GREAT!

EMC and Internet Alliances...ZEROI

How are things working out for you at VRI?

Ken

From:

ninon@connectamerica.com

Sent:

Tuesday, June 23, 2009 4:52 PM

To: Cc: ggf@comcast.net

Cc: Subject: WeAlarmYou@aoi.com FW: Great Paycheck!

Hi George,

Good to hear from you and glad things are working out so well for you. First Street is a great program!

With regard to Electric Mobility, thank you for your suggestions – they are good. We are aware that the program is having a slow start and are working on additional avenues within Electric Mobility to bolster the entire program. We will also be training their call center to promote directly as well. Your suggestions regarding sales agent commission is good, we are not aware of what commissions are being paid to sales agents since these are internal decisions, but its good to know, and I'll mention it to Linda and see if they would consider raising them to get more traction on the program. Email campaign is also in the planning stages and we're hoping to have something done pretty soon.

With regard to Internet Alliance – Unfortunately there has not been much traction on that front – it is disappointing – Especially since they had promised to give the offer full visibility in several parts of their site. So far, I've not seen anything that would compel me to buy. I'll be talking to them this week so we can work on making changes.

Thanks.

Ninon

From: WeAlarmYou@aol.com [mailto:WeAlarmYou@aol.com]

Sent: Tuesday, June 23, 2009 2:00 PM

To: nlnon@connectamerica.com Subject: Fwd: Great Paycheck!

From: ggf@comcast.net

To: WeAlarmYou@aol.com

Sent: 6/23/2009 1:50:01 P.M. Eastern Daylight Time

Subj: RE: Great Paycheckl

Hi Ken,

Things in general are working out. I visited Mike Flowers at EMC to find out what was holding up this great program and he was generally in the dark. Linda is the lead. I volunteered to take the package inserts to the shipper with instructions and he said he would take care of it. The website looks good and I did some searches and it came up pretty quickly. The major problem is they are offering too little to their outside reps to get them interested. I suggested more commissions for more sales. I also gave them the email campaign I designed for them a while ago. I don't know what more to do for them?

Has IA turned on the volume yet? I could use an update. I thought the picture they have of the unit is horrible and would suggest replacing it with a picture with a person with a pendant on instead of the unit. I would look at a picture faster than a unrecognizable bad picture of a box.

From: Sent:

George Flowers [ggf@comcast.net] Tuesday, June 23, 2009 5:13 PM 'ninon@connectamerica.com'

To: Subject:

RE: Great Paycheck!

#### Ninon,

All these accounts should be winners and I will help as much as I can!

One other thing with EMC, just remind Linda how easy this program is compared to the Responsink program they had before! All the outside reps have to do is get a qualified lead to us and CA does the rest. Have you ever spoken to Rocky, The National Outside Sales Manager? If you can, do it, he is the mover and shaker and if he can get more money for his reps, we have a winner!

Please feel free to call me anytime!

George

From: ninon@connectamerica.com [mailto:ninon@connectamerica.com]

Sent: Tuesday, June 23, 2009 4:52 PM

To: ggf@comcast.net Cc: WeAlarmYou@aol.com Subject: FW: Great Paycheck!

Hi George,

Good to hear from you and glad things are working out so well for you. First Street is a great program!

With regard to Electric Mobility, thank you for your suggestions – they are good. We are aware that the program is having a slow start and are working on additional avenues within Electric Mobility to bolster the entire program. We will also be training their call center to promote directly as well. Your suggestions regarding sales agent commission is good, we are not aware of what commissions are being paid to sales agents since these are internal decisions, but its good to know... and I'll mention it to Linda and see if they would consider raising them to get more traction on the program. Email campaign is also in the planning stages and we're hoping to have something done pretty soon.

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Thanks,

Ninon

From: WeAlarmYou@aol.com [mailto:WeAlarmYou@aol.com]

Sent: Tuesday, June 23, 2009 2:00 PM To: ninon@connectamerica.com Subject: Fwd: Great Paycheck!

From: ggf@comcast.net To: WeAlarmYou@aol.com

Sent: 6/23/2009 1:50:01 P.M. Eastern Daylight Time

Subj: RE: Great Paycheck!

# EXHIBIT LIST

<u>Exhibit</u>	t <u>Description</u>					
Α	Agreement		:			
В	Amendment to Agreement					
<b>C</b>	Emails evidencing Flowers' continued good faith perform Agreement and Amendment	ance of Services under the	10			
D	Correspondence from Connect America representatives ex appreciation for Plaintiff's Referrals and Services provided	pressing Connect America	's			
Е	Press Release announcing sale of Connect America					
F	Commission checks sent to Flowers by Connect America					
G	Correspondence evidencing Flowers' repeated requests for evidence of Connect America's contractual arrangements with First Street or any of the other Referral Customers					
$\dot{\mathbf{H}}$	November 10, 2009 termination letter from Connect Ameri	ca to Flowers				
I	Correspondence from Flowers and his then counsel to Conbreach of the Agreement	nect America advising of	its			
J	Advertising evidencing the marketing of the Devices by Fin	st Street				
K	Advertisements from April, 2012 AARP Bulletin and April Magazine evidencing First Street's continuing marketing of		de			
L	Philips Lifeline advertisements published in the June, 2012 of the June 24, 2012 edition of Parade Magazine	dition of AARP Bulletin a	nd			